

American Contract Bridge League Educational Foundation

Financial Statements and Supplementary Information

Years Ended December 31, 2020 and 2019



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Independent Auditors' Report

Board of Trustees American Contract Bridge League Educational Foundation Horn Lake, Mississippi

Report on the Financial Statements

We have audited the accompanying financial statements of American Contract Bridge League Educational Foundation, which comprise the statement of financial position as of December 31, 2020, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Contract Bridge League Educational Foundation as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of American Contract Bridge Educational Foundation as of December 31, 2019, were audited by other auditors whose report dated March 2, 2020, expressed an unmodified opinion on those statements.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Investments on page 14 and the Schedule of Trustee Grants -Year Ended December 31, 2020, on page 15 presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Dixon Hughes Goodman LLP

Memphis, Tennessee March 30, 2021

	2020		2019		
ASSETS					
Cash and cash equivalents	\$ 187,204	\$	612,196		
Unconditional promises to give	4,700		250,000		
Investments	1,970,768		901,238		
Interest receivable	-		2,386		
Prepaid expenses	4,504		4,368		
Total assets	\$ 2,167,176	\$	1,770,188		
LIABILITIES AND NET ASSETS Liabilities:					
Accounts payable	\$ 389	\$	8,312		
Grants payable	37,013	Ψ	66,043		
Accrued expenses	8,750		-		
Due to American Contract Bridge League, Inc.	9,435		21,583		
SBA - Paycheck Protection Program Ioan	20,833		<u> </u>		
Total liabilities	76,420		95,938		
Net assets:					
Without donor restrictions:					
Undesignated	1,915,111		1,500,816		
Designated by the Board for endowment	101,600		101,600		
Total net assets without donor restrictions	2,016,711		1,602,416		
With donor restrictions:					
Perpetual in nature	25,000		25,000		
Purpose restrictions	49,045		46,834		
Total net assets with donor restrictions	74,045		71,834		
Total net assets	2,090,756		1,674,250		
Total liabilities and net assets	\$ 2,167,176	\$	1,770,188		

American Contract Bridge League Educational Foundation Statement of Activities Year Ended December 31, 2020

	hout Donor	With Donor Restrictions			Total
Support:					
Contributions	\$ 34,662	\$	-	\$	34,662
Tournament proceeds	152,509		-		152,509
Memorials and donations	71,497		-		71,497
Estate gifts	286,749		-		286,749
Miscellaneous income	13		-		13
Net investment return	 163,862		2,211		166,073
Total support	709,292		2,211		711,503
Expenses:					
Program services:					
Grants	62,900		-		62,900
NABC tournament expenses	176		-		176
Other program expenses	22,412		-		22,412
Payroll and taxes	 11,225		<u>-</u>		11,225
Total program services	96,713		-		96,713
Fundraising:					
Payroll and taxes	44,900		-		44,900
Management and general:					
Payroll and taxes	64,874		-		64,874
Audit and accounting fees	22,317		-		22,317
Board meeting expenses	540		-		540
Grant administrator expenses	211		-		211
Insurance	2,109		-		2,109
Supplies and printing	5,613		-		5,613
Other expenses	24,432		-		24,432
Travel	2,180		-		2,180
Advertising	 31,108		-		31,108
Total management and general	 153,384		<u>-</u>		153,384
Total expenses	 294,997		<u>-</u>		294,997
Change in net assets	414,295		2,211		416,506
Net assets, beginning of year	 1,602,416		71,834		1,674,250
Net assets, end of year	\$ 2,016,711	\$	74,045	_\$	2,090,756

American Contract Bridge League Educational Foundation Statement of Activities Year Ended December 31, 2019

	hout Donor estrictions	With Donor Restrictions		 Total
Support:				
Contributions	\$ 40,735	\$	-	\$ 40,735
Tournament proceeds	98,174		-	98,174
Memorials and donations	45,439		-	45,439
Estate gifts	1,334,000		-	1,334,000
Miscellaneous income	8,953		-	8,953
Net investment return	39,706		860	40,566
Net assets released from restrictions	 2,351		(2,351)	
Total support	1,569,358		(1,491)	1,567,867
Expenses:				
Program services:				
Grants	105,882		-	105,882
NABC tournament expenses	20,384		-	20,384
Other program expenses	163,442		-	163,442
Payroll and taxes	 6,872			 6,872
Total program services	296,580		-	296,580
Fundraising:				
Payroll and taxes	27,490		-	27,490
Management and general:				
Payroll and taxes	34,362		-	34,362
Audit and accounting fees	20,881		-	20,881
Board meeting expenses	5,929		-	5,929
Grant administrator expenses	215		-	215
Insurance	2,109		-	2,109
Supplies and printing	4,012		-	4,012
Other expenses	21,617		-	21,617
Travel	6,750		-	6,750
Advertising	 49,174			49,174
Total management and general	 145,049			145,049
Total expenses	 469,119		<u>-</u>	 469,119
Change in net assets	1,100,239		(1,491)	1,098,748
Net assets, beginning of year	 502,177		73,325	575,502
Net assets, end of year	\$ 1,602,416	\$	71,834	\$ 1,674,250

American Contract Bridge League Educational Foundation Statements of Cash Flows Years Ended December 31, 2020 and 2019

	2020		2019		
Cash flows from operating activities:					
Change in net assets	\$	416,506	\$	1,098,748	
Adjustments to reconcile change in net assets to					
net cash provided by operating activities:					
Change in market value of investments		(114,533)		(16,086)	
Changes in assets and liabilities:					
Unconditional promises to give		245,300		(250,000)	
Interest receivable		2,386		(756)	
Prepaid expenses		(136)		(4,368)	
Accounts payable and accrued expenses		827		(2,618)	
Grants payable		(29,030)		(10,576)	
Due to American Contract Bridge League, Inc.		(12,148)		17,414	
Total adjustments		92,666		(266,990)	
Net cash provided by operating activities		509,172		831,758	
Cash flows from investing activities:					
Proceeds from sale of investments		787,649		735,000	
Purchases of investments		(1,742,646)		(1,117,547)	
Net cash used in investing activities		(954,997)		(382,547)	
Cash flows from financing activities:					
Proceeds from SBA - Paycheck Protection Program loan		20,833			
Net cash provided by financing activities		20,833			
Net change in cash		(424,992)		449,211	
Cash and cash equivalents, beginning of year		612,196		162,985	
Cash and cash equivalents, end of year	<u>\$</u>	187,204	\$	612,196	

1. Principal Activity and Significant Accounting Policies

Organization and Nature of Operations

American Contract Bridge League Educational Foundation (the "Foundation") is a not-for-profit organization whose purpose is to increase public awareness and instruct the public about contract bridge and to increase the enjoyment of playing bridge. The Foundation is governed by a nine-member Board of Trustees.

Basis of accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

Revenue recognition

Game revenues are elections made by players to contribute \$2 of the game fee to the Foundation. These contributions and other donations are recognized when cash, securities or other assets, or unconditional promises to give are received. Conditional promises to give are not recognized until the conditions on which they depend have been met.

Concentrations and credit risks

The Foundation's credit risks primarily relate to cash and cash equivalents. The Foundation maintains cash deposits at various financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to an aggregate of \$250,000.

Certain investments are insured for custody risks by the Securities Investor Protection Corporation ("SIPC") up to an aggregate of \$500,000.

Investments are exposed to various risk such as interest rate risk, market risk, and credit risk. Due to the level of risk associated with these certain vestments, it is at least possible that changes in the values of investments will occur in the near term and such changes could materially affect the Foundation's financial position and changes in its net assets.

Cash and cash equivalents

Cash and cash equivalents include highly liquid investments with original maturities of three months or less to be cash equivalents.

Investments

The Foundation carries investments at fair value in the statements of financial position. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 3 for discussion of fair value measurements.

American Contract Bridge League Educational Foundation Notes to Financial Statements

Purchases, including income reinvestments, and sales of securities are recorded on a trade-date basis. Interest and dividend income is recorded on an accrual basis. Realized gains (losses) on the sales of securities are calculated based on the specific identification of the securities sold. Net investment return is reported in the statement of activities and consists of interest income, and realized and unrealized capital gains and losses, less external investment expenses.

Net Assets

The Foundation reports its financial position and activities in two net asset categories according to the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a Board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. When a donor restriction expires in the same year received, revenue is recognized as net assets without donor restrictions. See Note 5 for details on the Foundation's net assets with donor restrictions.

Grants and Grants Payable

The Foundation is authorized to make financial support grants to organizations subject to approval by the Board of Trustees. The Foundation recognizes grants when cash has been paid or an unconditional promise to give has been made. Grants payable includes unconditional promises to give that have not been paid as of the statement of financial position date. The Board of Trustees approves conditional grants, that is, those with a measurable performance measure or other barrier and right of return – which are not recognized until the conditions on which they depend have been met. At December 31, 2020, the Board of Trustees has approved \$52,500 of a collegiate program grant and \$12,000 of an education grant (see Note 7) for which certain conditions have not been met.

Income Taxes

The Foundation is exempt from federal and state income taxes under the Internal Revenue Code Section 501(c)(3) and, therefore, no provision has been made for such taxes. The Foundation files exempt organization returns in the U.S. federal jurisdiction. The Foundation has determined that it does not have any material uncertain tax positions as of December 31, 2020.

Advertising Costs

Advertising costs amounted to \$31,108 and \$49,174 for the years ended December 31, 2020 and 2019, respectively.

Subsequent Events

The Foundation evaluated the effect subsequent events would have on the financial statements through March 30, 2021, which is the date the financial statements were available to be issued.

2. Liquidity and Availability

The Foundation has approximately \$2,070,700 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure consisting of cash and cash equivalents of \$187,000, unconditional promises to give of \$4,700, and undesignated investments of \$1,869,000. Of its net assets, \$1,915,000 have no donor restrictions or other designations, \$49,000 are restricted by donors to be used for specific purposes, \$25,000 are perpetually restricted by donors, and \$102,000 are designated by the Board of Trustees for an endowment. See Note 5 for further details on donor restrictions and Note 6 for further details on the endowment.

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Normal operating expenses per month are, on average, approximately \$25,000. The Foundation invests cash in excess of daily requirements in various equity and fixed income securities.

3. Investments and Fair Value Measurements

Fair value, as defined under GAAP, is an exit price representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP establishes a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value. These tiers include:

- **Level 1:** Observable inputs such as quoted prices in active markets.
- Level 2: Inputs other than quoted prices in active markets that are either directly or indirectly observable.
- **Level 3:** Unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. In determining fair values, the Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible.

The following is a description of the valuation methodologies used for Level 1 and Level 2 assets measured at fair value on a recurring basis. There have been no changes in methodologies used at December 31, 2020:

Mutual and exchange traded funds: Valued at the closing price reported on the active market on which the individual securities are traded.

Certificates of deposit: Valued using a market value pricing model.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

American Contract Bridge League Educational Foundation Notes to Financial Statements

The Foundation classifies all of its investments as either Level 1 or Level 2 assets for the years ended December 31, 2020 and 2019. The following is a description of the Foundation's investments at December 31:

	2020		2019	
Level 1 Investments: Equity mutual and exchange traded funds Fixed income exchange traded funds	\$	933,492 1,037,276	\$	625,684 -
Level 2 Investments: Certificates of deposit		-		275,554
Total investments	<u>\$</u>	1,970,768	\$	901,238

The Foundation's investment objective emphasizes capital preservation and income with little or no investment risk.

4. Paycheck Protection Program

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security ("CARES") Act was signed into law on March 27, 2020. One provision of the CARES Act is the establishment of the Paycheck Protection Program ("PPP") under the Small Business Administration's 7(a) program. The PPP provides for loans to be made to small businesses affected by the COVID-19 pandemic. If certain criteria are met, small businesses receiving PPP loans may have all or a portion of the loans forgiven, effectively converting the outstanding balance and accrued interest to a grant. Any portion of PPP loans not forgiven have a term of two years and bear interest at 1.0%, with repayments deferred for six months. In April 2020, the Company received a PPP loan of \$20,833.

The Foundation has accounted for the PPP loan as debt in accordance with ASC 470. As of December 31, 2020, the Foundation has applied for forgiveness that has not been granted as of the balance sheet date. Accordingly, as of December 31, 2020, the entire outstanding balance of the loan has been recorded as PPP loan payable on the statement of financial position and will only be derecognized upon extinguishment of the debt.

In January 2021, subsequent to year end, the Foundation applied for and received an additional PPP loan of \$20,883.

5. Net Assets with Donor Restrictions

Net assets with donor restrictions were restricted for the following purposes December 31:

	 2020	 2019
Purpose Restrictions:		
Howard Lebow Memorial Fund	\$ 13,336	\$ 12,938
Jeffrey K. Feldman Fund	1,070	1,038
Peter Pender Trophy	32,613	31,639
Shoop Scholarship Fund	1,947	1,142
Sidney Lazard, Jr. Sportsmanship Trophy	[^] 79	77
	49,045	 46,834
Held in Perpetuity:	•	
J. Homer Shoop Fund	 25,000	 25,000
	\$ 74,045	\$ 71,834

A brief description of each purpose restricted fund is as follows:

- Howard Lebow Memorial Fund These funds are designated to support an annual \$500 scholarship award for a deserving junior in American Contract Bridge League ("ACBL") Unit 142.
- Jeffrey K. Feldman Fund These funds are designated for the support of all aspects of bridge education in ACBL Unit 126.
- Peter Pender Trophy These funds are designated for the purchase of Peter Pender Trophy replicas to be awarded to the winners of the Junior Team Trials held every two years.
- Shoop Scholarship Fund At December 31, 2020 and 2019, net assets with donor restrictions of a
 perpetual nature consisted of a one-time donation of \$25,000 to the J. Homer Shoop Fund. Interest
 earned on the donated funds is used to fund an annual \$1,000 scholarship to the ACBL King or Queen
 of Bridge.
- Sidney Lazard, Jr. Sportsmanship Trophy These funds are designated for the purchase of Sidney Lazard, Jr. Sportsmanship Trophy replicas which are awarded annually to an individual exhibiting admirable ethical behavior and a sense of fair play in national and international bridge events.

Net assets were released from donor restrictions by incurring expense satisfying the purpose specified by the donors as follows for the years ended December 31:

	2020	<u> </u>	 2019
Satisfaction of Purpose Restrictions: Howard Lebow Memorial Fund Jeffrey K. Feldman Fund	\$	- 	\$ 500 1,851
Total releases	<u>\$</u>	<u>-</u>	\$ 2,351

6. Endowment

The Foundation's endowment consists of certain net assets without donor restrictions that have been designated for endowment by the Board of Directors and the donor restricted J. Homer Shoop Fund.

Investment and spending policies

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act ("SPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The Foundation's endowment investments are managed by an investment committee, appointed by the Board of Directors. The committee engages investment professionals to advise and assist in retaining principal and growing balances through conservative yet fiscally responsible investments. They are charged with maintaining a predictable stream of income to fund the operations and mission of the Foundation. Investment allocations are reviewed periodically throughout the year.

The investment committee has approved the following minimum and maximum broad asset class exposures:

	Minimum Weight	Maximum Weight
Cash and cash equivalents	0%	15%
Fixed income	20%	60%
Equities: Domestic Large Cap	20%	40%
Equities: Domestic Small/Mid Cap	10%	25%
Equities: International	5%	15%

The Foundation uses an endowment spending-rate formula to determine the maximum amount to spend from the endowment. The rate of 5% is applied to the endowment balance at year-end to determine the spending amount for the upcoming year.

Changes in endowment net assets for the year ended December 31, 2020 and 2019 are as follows:

		nout Donor strictions	 th Donor strictions	 Total
Beginning endowment net assets, January 1, 2019 Transfers Investment return, net Appropriations	\$	100,000 6,947 (5,347)	\$ 25,829 - 313 -	\$ 25,829 100,000 7,260 (5,347)
Ending endowment net assets, December 31, 2019 Investment return, net Appropriations	\$	101,600 16,171 (3,448)	\$ 26,142 805	\$ 127,742 16,976 (3,448)
Ending endowment net assets, December 31, 2020	<u>\$</u>	114,323	\$ 26,947	\$ 141,270

7. Related Party Transactions

The American Contract Bridge League, Inc. ("ACBL"), an affiliate of the Foundation, provides administrative and bookkeeping services to the Foundation including collecting contributions and other revenues and pay grants and other expenses. For the years ended December 31, 2020 and 2019, administrative fees of \$14,817 and \$13,481, respectively, were charged and are included in management and general expenses.

At December 31, 2020 and 2019, \$9,435 and \$21,583, respectively, was payable to ACBL.

Additionally, The Foundation approved to provide Grant #2012 to ACBL in June 2020. This grant is intended to be used to develop an online workshop to assist bridge teachers in effectively teaching virtually as a result of the COVID-19 pandemic. The total amount of the grant was \$27,000, of which \$15,000 was paid immediately and the remaining \$12,000 will be paid when certain conditions of the grant are met. The Foundation has recorded \$15,000 paid during 2020 as grant expense and the remaining \$12,000 will be recognized once the conditions have been met. Management expects conditions to be fully met during 2021.

8. Estate Donations

During 2019, the Foundation received an estate donation totaling \$1,334,000. At December 31, 2019, \$250,000 of the balance was recorded as an unconditional promise to give on the statement of financial position and was received in 2020. It is possible that there could be additional distributions from the estate, but those amounts are uncertain. Therefore, no further amounts have been recorded.

9. Risks and Uncertainties

In March 2020, the World Health Organization declared the outbreak and spread of COVID-19, a novel strain of Coronavirus, a pandemic. The coronavirus outbreak has had far reaching and unpredictable impacts on the global economy, supply chains, financial markets, and global business operations of a variety of industries. Governments have taken substantial action to contain the spread of the virus including mandating social distancing, suspension of certain gatherings, and shuttering of certain nonessential businesses. The extent of the impact of the outbreak on the Foundation, including its supporters, grant recipients, and value of the Foundation's investments will depend on certain developments, including the duration and spread of the outbreak, economic impacts, and governmental, regulatory, and private sector responses. The financial statements do not reflect any adjustments as a result of the subsequent increase in uncertainty.



Supplementary Information

American Contract Bridge League Educational Foundation Schedule of Investments December 31, 2020

Description	Investment Manager			Market Value
Equity exchange traded and mutual funds:				
LifeStrategy Growth Fund	Vanguard	VASGX	\$	123,118
S&P 500 Index ETF	Vanguard	VOO		117,542
Total INTL Stock Index Fund ETF	Vanguard	VXUS		149,197
Total Stock Market ETF	Vanguard	VTI		268,409
Technology Select Sector SPDR ETF	Vanguard	XLK		39,656
Vanguard 500 Index Admiral Shares	Vanguard	VFIAX		235,570
Total equity and mutual funds				933,492
Fixed income exchange traded funds:				
Long Term Bond Index ETF	Vanguard	BLV		832,168
Total Bond Market ETF	Vanguard	BND		143,221
Total INTL Bond Index ETF	Vanguard	BNDX		61,887
Total fixed income funds				1,037,276
Total investments			\$	1,970,768

American Contract Bridge League Educational Foundation Schedule of Trustee Grants Year Ended December 31, 2020

American Contract Bridge League, Inc.	\$ 15,000
Barbara L. Clark	5,000
Forklift Studios	38,000
Mo-Kan Bridge Academy	900
Oaxaca Lending Library Foundation	 4,000
	\$ 62,900